



## Asset Acquisition

### Asset Acquisition Overview

Data Vista offers comprehensive services for acquisition of technology products to best meet customer requirements using the following criteria:

- IT infrastructure considerations
- Budgetary demands
- Business needs

### Asset Acquisition Capabilities

#### Assessment:

In order to provide our customers with optimally selected and configured products, Data Vista begins the assessment by asking numerous questions to ascertain client needs, those inquiries include:

#### Effectiveness:

Do products fit within current infrastructure and can they be linked to existing operational capabilities?

#### Reliability:

Do IT products meet requirements for fault tolerance, degradability, and availability?

#### Usability:

Is effective training available that will enable customer personnel to easily operate the products?

#### Efficiency:

Will these products meet expectations for throughput and power consumption?

#### Supportability:

Are product problems proactively reported or easily detected? Are malfunctions or errors stemming from these products easy to resolve?

#### Procurement:

Data Vista provides services for purchase or lease of IT hardware and software. Data Vista is an authorized reseller of products from most major manufacturers:

- |          |           |               |
|----------|-----------|---------------|
| • Oracle | • Cisco   | • EMC         |
| • HP     | • Brocade | • Data Domain |
| • IBM    | • Avaya   | • VMWare      |

Data Vista can arrange for the lease of software and hardware through the OEM or from other lease sources.

#### Order Tracking

We help our customers ensure that products arrive promptly and to the requested quantity. Whether through purchase or lease, Data Vista is able to provide additional order management services to its customers that include:

- Order fulfillment
- Product Tracking
- Product analysis
- Delivery reporting